

## Message Text

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ACTION EA-09

INFO OCT-01 EB-07 ISO-00 /017 W  
----- 012047

P R 200900Z APR 76  
FM AMEMBASSY KUALA LUMPUR  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 3143  
AMEMBASSY SINGAPORE

UNCLAS KUALA LUMPUR 2258

USDOC FOR BIC/OIM, MOORE

SECSTATE FOR EA/EP

SINGAPORE FOR RTC

E.O. 11652: N/A

TAGS: AFIN, BBSR, BEXP, MY

SUBJECT: FY '75 MARKET RESEARCH STUDIES FINAL PAYMENTS

REF: (A) K.L. 1576 (B) USDOC 09017 (C) K.L. 1577 (D) USDOC 09032

1. EMBASSY HAS JUST RECEIVED LETTER FROM P.A. MANAGEMENT CONSULTANTS WHO PREPARED TWO MARKET RESEARCH STUDIES FOR COMMERCE IN 1975. FIRM STATES THAT IF PAYMENT NOT RECEIVED FROM EMBASSY WITHIN SEVEN DAYS, LEGAL ACTION WILL BE TAKEN AGAINST EMBASSY IN ORDER TO COLLECT MONEY DUE.

2. COMMERCE PAYMENT AUTHORITY FOR THIS CONTRACT HAS BEEN REQUESTED SEVERAL TIMES (SEE REFS A AND C) BUT HAS NOT AS YET BEEN RECEIVED. GIVEN AMOUNT OF TIME THAT HAS PASSED AND EMBARRASSING NATURE OF SITUATION, EMBASSY IS AUTHORISING PAYMENT OF THIS ACCOUNT.

3. SITUATION HAS CREATED PROBLEMS FOR EMBASSY IN THAT FIRM IS ONE OF BEST IN MALAYSIA WITH REGARD TO MARKET RESEARCH BUT BECAUSE OF DIFFICULTIES THEY HAVE ENCOUNTERED WITH THIS CONTRACT, IT HIGHLY UNLIKELY THEY WILL AGAIN OFFER THEIR SERVICES TO USG. IN ADDITION, IF WORD GETS AROUND THAT EMBASSY DIFFICULT TO  
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COLLECT FROM, OTHER GOOD FIRMS WILL ALSO BE RELUCTANT TO BID

ON FUTURE STUDIES. WE WOULD APPRECIATE, THEREFORE, SOME  
ASSURANCES FROM COMMERCE THAT IN FUTURE MORE EXPEDITIOUS HANDLING  
OF PAYMENT WILL BE UNDERTAKEN. PLEASE ADVISE.  
UNDERHILL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 APR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976KUALA02258  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760148-0954  
**From:** KUALA LUMPUR  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1976/newtext/t19760444/aaaabldp.tel  
**Line Count:** 65  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** oatisao  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 14 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <14 JUL 2004 by SilvaL0>; APPROVED <20 SEP 2004 by oatisao>  
**Review Markings:**

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EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FY '75 MARKET RESEARCH STUDIES FINAL PAYMENTS  
**TAGS:** AFIN, BBSR, BEXP, MY  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006